#### **MORGAN RHODES BALE**

LeBow College of Business
Drexel University
3220 Market St Philadelphia PA 19104

mab825@drexel.edu (561)779-8576

#### **EDUCATION**

Ph.D. Drexel University

Marketing (expected) 2024

M.S. Purdue University

Economics

2019

B.S. Brigham Young University

Economics

2017

#### **RESEARCH INTERESTS**

Substantive: consumer loyalty, brand equity, retailing, advertising, CPG, digital marketing

Methodological: bayesian models, causal inference, synthetic controls, DID, machine learning

#### **DOCTORAL DISSERTATION**

"Measuring the Interrelationships between Consumers, Brands, and Retailers using Bayesian Models"

Committee: Elea Feit (advisor), Eric Bradlow, Jeff Dotson, Michaela Draganska, Jillian Hmurovic

## **WORKS IN PROGRESS**

"A Bayesian Dynamic Linear Model for Brand Equity" with Elea Feit and Eric Bradlow, drafting paper

"An Empirical Generalization of the Effects of Category Captainship" with Jeffrey Dotson, Marc Dotson, and Cameron Bale, *data analysis stage* 

## **PRESENTATIONS**

A Bayesian Dynamic Linear Model for Brand Equity

- ➤ Marketing Science Conference: June 2022 and June 2023
- ➤ Invited Talk: Brigham Young University, March 2023

# **TEACHING**

Data-Driven Digital Marketing (3.66/4)

Fall 2021, Winter 2022, Spring 2022

Instructor, Drexel University

Introduction to Marketing Management Recitation (3.56/4)

Winter 2021, Spring 2021

Instructor, Drexel University

## **AWARDS**

Dragon Fellowship, Drexel University	Fall 2019-present
Outstanding Ph.D. Student Instructor Award	Winter 2023
Teck-Kah Lim Graduate Student Domestic Travel Subsidy Award	Spring 2023

## **SELECTED COURSEWORK**

Statistics for Economics	Fall 2019
Econometrics I	Winter 2020
Applied Bayesian Analysis	Spring 2020
Applied Microeconometrics	Spring 2020
Models of Consumers and Firms Decisions	Spring 2020
Machine Learning	Spring 2021